

## Sales Executive

Windowmaker Software is an international company, supplying an innovative and market-leading software for the window and door manufacturing industry.

This Software Sales Executive role is a combination of new business and account management and you won't be starting from a completely blank canvas. There will be existing clients you can contact and some incoming enquiries from Exhibitions, the website and referrals that you can work on in the beginning.

### If you...

- Have a proven track record of both new business generation and account management, preferably in the manufacturing or software sector, however attitude is the most important thing and we can consider training someone from outside of this market.
- Are an outgoing individual with a "can-do" attitude
- Have B2B sales experience
- Are a good relationship builder
- Have excellent communications skills verbal and written
- Have an excellent customer service & time management skill

Then this is the Job for you!

### The Role

- Generate new business opportunities
- Develop an account base from scratch
- Build long lasting relationships
- Create orders and add value

### The Package

- £25k - £32k pa dependent on experience and negotiable for exceptional candidates
- OTE
- Phone + laptop + Car allowance
- Pension
- Training

**Job Type:** Full-time, Commission

**Salary:** £25,000.00 to £32,000.00 /year

**Experience:** Sales: 2 years (Preferred)

**Licence:** UK Driving (Preferred)